



## SUNSYSTEMS

SunSystems is a premium financial management solution designed to centralise and streamline all your financial processes. The system is highly scalable with companies ranging from a single user to companies with over 200 active users, bringing accessibility, adaptability, and potential to maximise efficiencies.

SunSystems has a long history of being the favoured solution within the oil & gas industry. Internationally there are over 600 companies within the sector using SunSystems.

Having implemented it in more than 40 E&P companies, SunSystems is central to the finance component of Progressive's delivery.

Key features include:

- Consolidated chart of accounts
- One real-time global view of accounting data
- Multi-lingual and Multi-currency at transactional and reporting level
- Joint Venture accounting
- Simplified custom reporting functionality
- Integrates local and corporate reporting
- Consolidated and automated accounting
- Tracks cost allocation, expense, revenue and cost recovery

## WHY DO I NEED SUNSYSTEMS?

Having a centralised accounting system that minimises manual intervention provides the opportunity for real process efficiencies, enabling finance staff to spend more time on strategic analysis. The production of real time, robust information provides the opportunity to demonstrate good management, and ultimately boost investor confidence in your organisation.

## PROGRESSIVE SUNSYSTEMS

As the only Infor Channel Partner dedicated to oil & gas, we fully understand the needs of oil & gas finance. We speak your language.

We have a number of builds and templates developed specifically for the needs of oil & gas, which can increase the speed and reduce the cost of your implementation. Our solutions offer deep analytical abilities, which, when correctly configured can facilitate the key oil & gas processes such as cost recovery, allocations, operated venture cutback/gross to net calculations and

joint venture billings. With the Query & Analysis (Q&A) reporting tool, the production of reports, such as periodic management account packs, annual financial report packs, day-to-day reports and joint venture billing packs, can be automated and published directly from the data held in SunSystems with minimal manual intervention.

### Complementary products

We have experience of implementing a number of companion products. These include Q&A for reporting, Banklinks for Business (B4B), ProInvoice and ProOrder, e-Invoicing and ION workflow.

In addition, we can integrate SunSystems with other Infor products including Infor EAM (Enterprise Asset Management) and Infor XM Time Management solutions.

## OUR SUNSYSTEMS EXPERIENCE

### SEPLAT

Seplat were keen to review all possible system options, so we worked with the finance team in Lagos on an intensive discovery process and high level system comparison. This initial analysis identified SunSystems as the best business solution, meeting their current needs and providing future options through its seamless integration with the full suite of business solutions.

Progressive configured a SunSystem to report in multiple currencies at a transactional level, and to work with the complex Nigerian tax system, whilst reducing the amount of manual intervention needed for these.

“We chose Progressive for their systems expertise in oil and gas, and because they had previous experience of working in Nigeria. They were prepared to have a physical presence on the ground in Lagos throughout the project – getting involved day-to-day, answering our questions, helping us overcome challenges, training our people and giving us the full benefit of their experience. Progressive are truly engaged and our people trust them as part of their project team – this was critical to success.”

#### EDWARD SKENE

Vice President, Finance & Business Support  
Seplat Petroleum

The logo for Seplat Petroleum, featuring the word "seplat" in a lowercase, sans-serif font. The letters "s", "e", and "p" are in a dark blue color, while the letters "l", "a", and "t" are in a red color.

## IMPACT OIL & GAS

Impact were undergoing a series of organisational changes, including being operator in a number of new regions, as a result of acquiring assets in the African continental margins. During the implementation, new assets were coming on board, reporting requirements were being expanded, and the corporate structure changed. With all of these changes, we were able to make clear recommendations to deliver the right solution.

Impact needed access to their historical data within the new SunSystems solution. Together, we worked to ensure that all of the data they required from their previous system was available and of good quality. The solution was also developed to accommodate multi-currency.

## PETROCELTIC

Petroceltic and Melrose had two different financial systems (one being SunSystems). They needed to create a new centralised system which merged their financial data into one consolidated chart of accounts and integrated their Finance, Supply Chain and Asset Management systems. With offices and assets across the globe, the solution had to be multi-currency and highly adaptable. The new system had to have in-built analytical features and be capable of fulfilling specific reporting requirements. Crucially, it had to standardise and simplify the Supply Chain process.

A new implementation of Infor SunSystems, together with iDocuments for procurement and Infor Query & Analysis (Q&A) for enhanced reporting functionality, was agreed to be the optimum solution.

“We were really impressed with Progressive. Their professionalism, knowledge and experience of oil & gas shone through from the first meeting. This understanding of our industry enabled Progressive to provide recommendations and resolutions to challenges so that we really got the most out of our SunSystems solution. Our business is growing fast and throughout the implementation, we had a number of organisational changes that impacted solution design. Progressive were able to fully flex the solution and provide valuable advice and recommendations on the best way of incorporating our new requirements. Basically, everything was a ‘yes’ with Progressive.”

### ROBERT WILDE

Finance Director  
Impact Oil & Gas



“I was looking for three areas of expertise – accounting, financial systems and oil & gas. Progressive ticked all those boxes. Progressive are a team who want to do things right, and in a cost-effective way which is really important for our business.”

### SARAH SWEENEY

Group Financial Controller  
Petroceltic



## ABOUT US. AT A GLANCE

2004 Progressive founded

100% oil & gas clients

40+ E&P companies we have worked with

50+ SunSystems implementations for oil & gas

2011 first partnered with the Oil & Gas Council

20 countries we have worked in globally

2013 EAM business launched

2014 Awarded Infor Gold Partner status

2015 Recognised as largest reseller of Infor EAM across EMEA region

**PROG  
RESS  
IVE**

**THE GAMECHANGERS**

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