SPARROWS GROUP:

PURCHASE TO PAY SOLUTION

Sparrows Group is a global provider of specialist equipment and integrated engineering services. Working throughout the asset life cycle, they deliver optimised performance, reliability and safety of critical equipment and people to their customers.

Sparrows Group Business Requirements

Progressive TSL responded to Sparrow's business need for a best of breed Purchase to Pay (P2P) solution, including inventory, contracts and tender management and workflow. They were previously managing this process using excel spreadsheets with no workflow. Market conditions meant that cost control, spend, visibility and demonstrable efficiency savings were key drivers. The new solution had to be multi-language and multi-currency and seamlessly integrates with their existing financial management system, Infor SunSystems.

PROGRESSIVE TSL deliver full purchase transparency with Infor EAM underpinned by best practice implementation framework.

Outcomes and Benefits to Sparrows Group:
* Efficiency savings through automation of time-intensive manual processes
* True visibility with auditable workflow and a single version of the truth
* Better purchasing decisions
* Reduced operational and financial approval cycles
* Improved data security
* Mobile access to the system via any device

"Progressive TSL have helped Sparrows Group to deliver a number of tangible cost savings through their Purchase to Pay solution. Many of our manual processes have now been automated, and the mobile solution provides approval access wherever people are working from.

We look forward to the next phase of our global roll-out with Progressive TSL."
Brian Docherty, Head of IT & Facilities, Sparrows Group

The Solution:

Infor EAM modular solution overlaid with Progressive TSL's best practice P2P framework	Inventory, Procurement, Contracts Management and Tender Management modules from Infor EAM were used with our templates to ensure that the Sparrows P2P solution was developed to meet all of their requirements
eInvoicing	Progressive TSL's eInvoicing solution enables all information on a PDF invoice to be automatically registered and recorded in EAM, increasing the efficiency of data entry
Flexible	Able to easily extend the functional scope and deploy to additional regions
Mobile	Progressive TSL have deployed our mobile solution, enabling users to access data anytime on any device including iPhone, Android and Windows phones
Multi-currency and multi-language	Sparrows Group are a global organisation, so any solution needed to be able to accommodate this. Following the initial UK implementation, we have now rolled out to a global user base including Abu Dhabi and Singapore
Fully integrated	We worked closely with Sparrow's financial management system team to ensure their Infor SunSystems was fully integrated into the new P2P solution

A proven solution that has been rolled out across the global Sparrows Group

The solution has enabled Sparrows to automate a series of previously manual processes, increasing efficiencies. Where previously it was time-consuming to find items in stock for example, and lack of workflow could cause issues with purchasing requests being consistently checked and approved, they now have full visibility of the procurement process, with fully auditable workflow, access to information based on approval levels. Sparrows are now able to make better purchasing decisions. The solution provides accurate information of inventory that is easy to understand, so a user can see if an item is already in stock before raising a purchasing request.

Integration with their existing Infor SunSystems financial solution has ensured a seamless process.

The combination of automating workflow and deploying mobile access to the system has significantly reduced the time spent on the approvals process. Our easy to understand dashboards enable senior management to view a snapshot and analysis of purchasing spend, for example, how much is being spent by supplier or by region.

Mobile Solution

As part of the implementation for Sparrows, Progressive TSL deployed their mobile solution. This solution covers all types of mobile devices – iPhone, Windows and Android.

If you are an approver, with the mobile app on your device, anything requiring your attention will appear on your device as a task. From here, you can click into the task and then click on the available links to view any scanned images, such as a purchase order or an invoice.

Progressive TSL's mobile solution means you don't have to be at your desk to make approvals. Time away from the office does not add time to approvals and workflow, making the whole Purchase to Pay process more efficient, replacing manual paper approvals, improving spend visibility and reducing approval times.

infor Gold Channel Partner

About Progressive TSL

Progressive TSL are the leading business consultancy and solutions specialist for best-of-breed finance, supply chain and asset management systems. They are Infor Gold Channel Partners. Progressive TSL has offices in London, Aberdeen and Lagos.

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